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**Exam** : **SDM\_2002001050**

**Title** : **SDM Certification - NI**

**Vendor** : **Nokia**

**Version** : **DEMO**

NO.1 What are necessary inputs for the creation of a rollout plan?

- A. Activity sequence, duration, resource requirements and schedule constraints.
- B. List of deliverables, dependencies and estimated completion time.
- C. Main milestones and activity duration.
- D. Site process, activity sequencing and duration.

**Answer:** A

NO.2 The NI Performance Indicator SILT gives an understanding of...

- A. ...the performance of Telecom Implementation Services.
- B. ...the lead times of site infrastructure material.
- C. ...the cash flow in the project.
- D. ...the performed service quality.

**Answer:** C

NO.3 Who is responsible to present the project results in the Project Review Meetings?

- A. Project Manager with support of the CPM.
- B. CPM and F&C.
- C. CPM with support of the Project Manager.
- D. Project Controller.

**Answer:** A

NO.4 Which KPI can assist the PM in the analysis of a Gross Margin deviation?

- A. PARD
- B. RA
- C. PCA
- D. SILT

**Answer:** C

NO.5 During the start up phase of a project the PM is preparing the project management plan. Who should approve the plan and fully commit to the execution of it?

- A. The CT Head.
- B. The Head of NI Region/Sub region.
- C. The Head of GS Region/Sub region.
- D. The Head of PMS of the Region/Sub region.

**Answer:** A

NO.6 How should integration engineer resources be planned for the RA network integration?

- A. Include an estimation of local resources in the project headcount.
- B. Prepare an RFQ for external suppliers with the support of Procurement.
- C. Include the input from GNIC into your service cost estimation.
- D. Communicate the need of integration engineers for your project during the MRM (Monthly Resource Meeting).

**Answer:** C

NO.7 What is RTI?

- A. Interface between Site quality module and IPM.
- B. Interface between SAP and IPM.
- C. An external database linking SAP and E-doc
- D. Interface between Change management and Quality module.

**Answer:** B

NO.8 When does the PM need to update NELLE with customer/project data?

- A. At year end.
- B. After the customer forecast is received.
- C. Per STP.
- D. At least once a month, before period cut-off.

**Answer:** D

NO.9 As part of the start-up activities the PM is defining a communication plan. What is the content of such a plan?

- A. Share of responsibility, project organisation chart and escalation process.
- B. Employee list with phone numbers and e-mail addresses, CT/project organisation and communication matrix.
- C. Communication matrix, meeting practices, project reporting practices, documentation needs and escalation process.
- D. Employee list with phone numbers and e-mail addresses, subcontractor list and customer addresses.

**Answer:** C

NO.10 What is the correct GIC to plan costs related to payment of a subcontractor responsible for BTS commissioning?

- A. 7331 Implementation.
- B. 7332 Site Acquisition.
- C. 7348 Project Management.
- D. 7333 Construction Works.

**Answer:** A

NO.11 What is NOT a risk response strategy?

- A. Share.
- B. Ignore.
- C. Enhance.
- D. Mitigate.

**Answer:** B

NO.12 In today's project status meeting with the customer, the customer PM stated the following: "The supplier of the transmission network has a huge delay, you can't start with your activities at the moment".How does the PM react?

- A. Make a re-planning of the project and immediately release the resources.

- B. Start discussions about possible claims immediately in the meeting in order to have them on the table already.
- C. Initiate a meeting with the relevant stakeholders in NSN (CT, SSM's, project members) in order to align the way forward and up sell strategy.
- D. No reaction needed as the resources can be utilised for other projects.

**Answer: C**

NO.13 Which of the following is included in the scope statement?

- A. Cost baseline.
- B. Project quality plan.
- C. Project plan.
- D. Project deliverables.

**Answer: D**

NO.14 In turnkey projects ...

- A. ... Site acquisition and permitting very often turns out to become a critical bottleneck in the projects. It is therefore highly recommended to plan very carefully for Site acquisition and permitting and to develop a contingency plan.
- B. ... Site acquisition and permitting as well as construction works are key competences in NSN. Consequently these services should preferably NOT be outsourced to subcontractors.
- C. ... if a base station site is connected via optical fiber transmission link to the network it is important that a Line-of-Sight check is performed during site acquisition to ensure no obstacles would interfere with the connection to the adjacent site.
- D. ... revenue for Constructions Works services typically is comparatively small compared to revenue for Site Acquisition&Permitting.

**Answer: A**

NO.15 When are sales usually recognized?

- A. When goods receipt is posted in SAP.
- B. When subcontractor invoice is received.
- C. When the customer pays the invoice.
- D. When the service is completed.

**Answer: A**